



Prasad ND | SFP® | WELL AP® | IGBC AP® |

Head – Corporate Real Estate & Facilities | India Region

Enterprise Workplace Strategy | GCC Setup & Scale | Integrated Facilities Leadership

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Memberships : **IFMA, CoreNet Global, RICS and IWFS**

EXECUTIVE PROFILE

Corporate Real Estate and Facilities leader with 17+ years of experience establishing, scaling, and governing enterprise workplace operations for large multinational organizations across India. Proven expertise in setting up Global Capability Centers, leading multi-site facilities portfolios, and delivering hospitality-inspired, safe, and high-performing workplace environments aligned with business growth.

Accountable for end-to-end building operations including engineering services, hard and soft facilities management, food services, conference operations, transportation, security, and critical infrastructure. Strong fiscal steward with ownership of operating budgets, capital programs, vendor ecosystems, and structured KPI-driven governance models.

Strategic partner to executive leadership, HR, Finance, and global CRE teams, driving Employee Value Proposition alignment, operational resilience, compliance integrity, and continuous improvement across complex enterprise environments.

CORE CAPABILITIES

Enterprise Building Operations Leadership | Corporate Real Estate Strategy & Governance | Global Capability Center Setup & Scale | Integrated Facilities Management (Hard & Soft Services) | Landlord & Lease Relationship Management | Hospitality-Inspired Workplace Experience | Vendor & Contract Governance | SLA & KPI Frameworks | CAPEX & OPEX Planning & Financial Stewardship | Business Continuity & Disruption Management | EHS | Fire & Life Safety | Regulatory Compliance | Workplace Technology | CAFM | Digitally Enabled Operations | Strategic Sourcing & Operational Efficiency | Executive Stakeholder Engagement

PROFESSIONAL EXPERIENCE

Head - Corporate Real Estate & Facilities – India Region

Equinix India Private Limited | September 2024 – Present

- Lead Corporate Real Estate and Facilities function for India operations, accountable for enterprise building operations, governance, and workplace services delivery
- Provide executive oversight of integrated facilities including engineering systems, critical infrastructure, security, and site operations ensuring safety, uptime, and audit readiness
- Lead third-party IFM partners under structured SLA and KPI governance models to ensure service excellence, performance transparency, and continuous improvement
- Manage landlord relationships, service escalations, and compliance alignment across leased assets
- Own annual operating budgets and capital planning, including preventive maintenance strategies, recurring expense management, and cost optimization initiatives
- Implement structured business continuity, risk mitigation, and disruption response frameworks to minimize operational impact
- Direct enterprise transportation and mobility programs integrating safety governance, vendor performance controls, and scalable routing models
- Govern food services and employee amenities through performance-led vendor management, hygiene compliance standards, and service quality frameworks
- Elevate workplace experience through conference services governance, event enablement, and employee-centric service design aligned with organizational growth
- Identify and deliver operational efficiencies through process optimization, strategic sourcing, and vendor rationalization initiatives
- Partner with leadership to enable India expansion strategy and scalable workplace infrastructure

Manager and Site Lead – Workplace Real Estate & Facilities Management

GSK India Global Services Pvt Ltd | August 2020 – September 2024

- Led Corporate Real Estate and Facilities for a large Global Capability Center, providing executive oversight of enterprise building operations, compliance governance, and workplace experience strategy.
- Directed integrated facilities and real estate governance across engineering, hard and soft services, EHS, security, food services, transportation, and employee amenities
- Served as senior facilities leader accountable for operational continuity, regulatory compliance, and risk mitigation across a high-density enterprise workplace environment
- Owned multi-crore operating and capital budgets, driving fiscal discipline, preventive maintenance planning, and cost optimization through structured contract governance
- Led multi-vendor IFM ecosystem including CBRE, JLL, and Sodexo under KPI-driven performance frameworks, ensuring service excellence and accountability
- Maintained strong compliance record across fire, municipal, environmental, and safety audits, embedding proactive governance and structured audit readiness
- Architected Business Continuity and Crisis Response frameworks, ensuring uninterrupted operations during large-scale disruption including pandemic response
- Played a key leadership role in organizational transition during corporate separation, enabling dual-entity workplace readiness within defined timelines
- Drove capital programs including refurbishments, workplace upgrades, and infrastructure modernization while minimizing operational impact
- Partnered with HR and business leadership to enhance workplace experience, employee engagement, and service delivery standards aligned to talent retention priorities
- Built and mentored cross-functional teams and vendor leadership, strengthening governance maturity and service performance culture

Facilities Leader – Technical Center India

Delphi Technologies | September 2018 – August 2020

- Set up and stabilized a greenfield technical center in India as the first Facilities Leader.
- Ran daily facilities and administration operations for a 75,000 sq. ft. facility supporting 1,000+ employees.
- Managed operations and maintenance of HVAC, electrical, fire, and building systems to ensure critical infrastructure uptime, safety, and compliance.
- Governed EHS programs, contractor safety, and statutory compliance.
- Owned budgeting, forecasting, vendor payments, and financial governance.
- Delivered cost efficiencies through vendor negotiations and process improvements.
- Managed security, transport, cafeteria, housekeeping, and employee services.
- Led internal events and engagement programs supporting culture and retention.

Assistant Manager – Facilities and Corporate Services

Viacom18 Media Pvt Ltd | November 2016 – September 2018

- Led end-to-end operational readiness for new office launches including lease coordination, infrastructure setup, vendor onboarding, and statutory compliance alignment
- Established structured facilities governance framework including SOP development, service standards, and vendor performance reviews
- Owned workplace services delivery across security, housekeeping, transport, cafeteria, and employee amenities ensuring operational reliability
- Managed capital expenditure for fit-outs and workplace upgrades while maintaining cost discipline and timeline adherence
- Acted as central coordination lead between business leadership, finance, HR, and external service providers to ensure seamless workplace operations
- Implemented preventive maintenance schedules and service audits to improve asset reliability and reduce reactive issues
- Supported workforce growth by enabling scalable workplace infrastructure and service capacity planning

Assistant Manager – Facilities and Administration

Dun & Bradstreet Information Services | August 2010 – October 2016

- Managed facilities and administration for Bengaluru and Hyderabad offices.
- Led facility helpdesk operations covering housekeeping, technical maintenance, cafeteria services, pest control, and vendor coordination.
- Managed travel coordination, guest house operations, warehouse management, and vendor invoice processing.
- Partnered with internal teams and service providers to maintain safe, efficient, and reliable workplace operations.

CERTIFICATIONS

- Sustainability Facility Professional (SFP®)
- WELL Accredited Professional (WELL AP®)
- IGBC Accredited Professional (IGBC AP®)
- Food Safety Management Systems – Lead Auditor

PROFESSIONAL MEMBERSHIPS

- Professional Member – International Facility Management Association (IFMA)
- Professional Member – CoreNet Global

EDUCATION

- Doctoral Research Scholar - PhD in Management 2025-2029 Pursuing
- MBA (Finance), Bangalore University 2017
- Bachelor of Commerce, Bangalore University 2014